2026
COLUMBIA BASIN LEADERSHIP TRAINING
COBALT
COBALT
5 OCT- 9OCT
2026

Port of Vancouver USA

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Columbia Basin Leadership Training (COBALT)

OCTOBER 8, 2026

TODD KROUT – DIRECTOR OF OPERATIONS

“A port of Vancouver would prevent private or special interests acquiring the waterfront in such a way as to monopolize it”

—Attorney Henry Crass, 1912

The port today – celebrating 114 years

- One of 75 port districts in the state
- 3rd oldest port behind Seattle and Grays Harbor
- One of 11 deep water ports in the state
- 1/3 of ports in the state have no navigable water and operate airports, RR's and industrial properties
- Ports must be involved in economic development (job creation) and/or tourism as an economic stimulus

Economic Impact Study – 2023

800 Acres

OF OPERATING PORT MARINE AND INDUSTRIAL

600 Acres

FOR FUTURE DEVELOPMENT

200 Acres

ACRES (PLUS) MITIGATION/HABITAT RESTORATION

Board of Commissioners & CEO

Don Orange
Commission President

Eric LaBrant
Commission Vice President

Temple Lentz
Commission Secretary

Julianna Marler
Chief Executive Officer

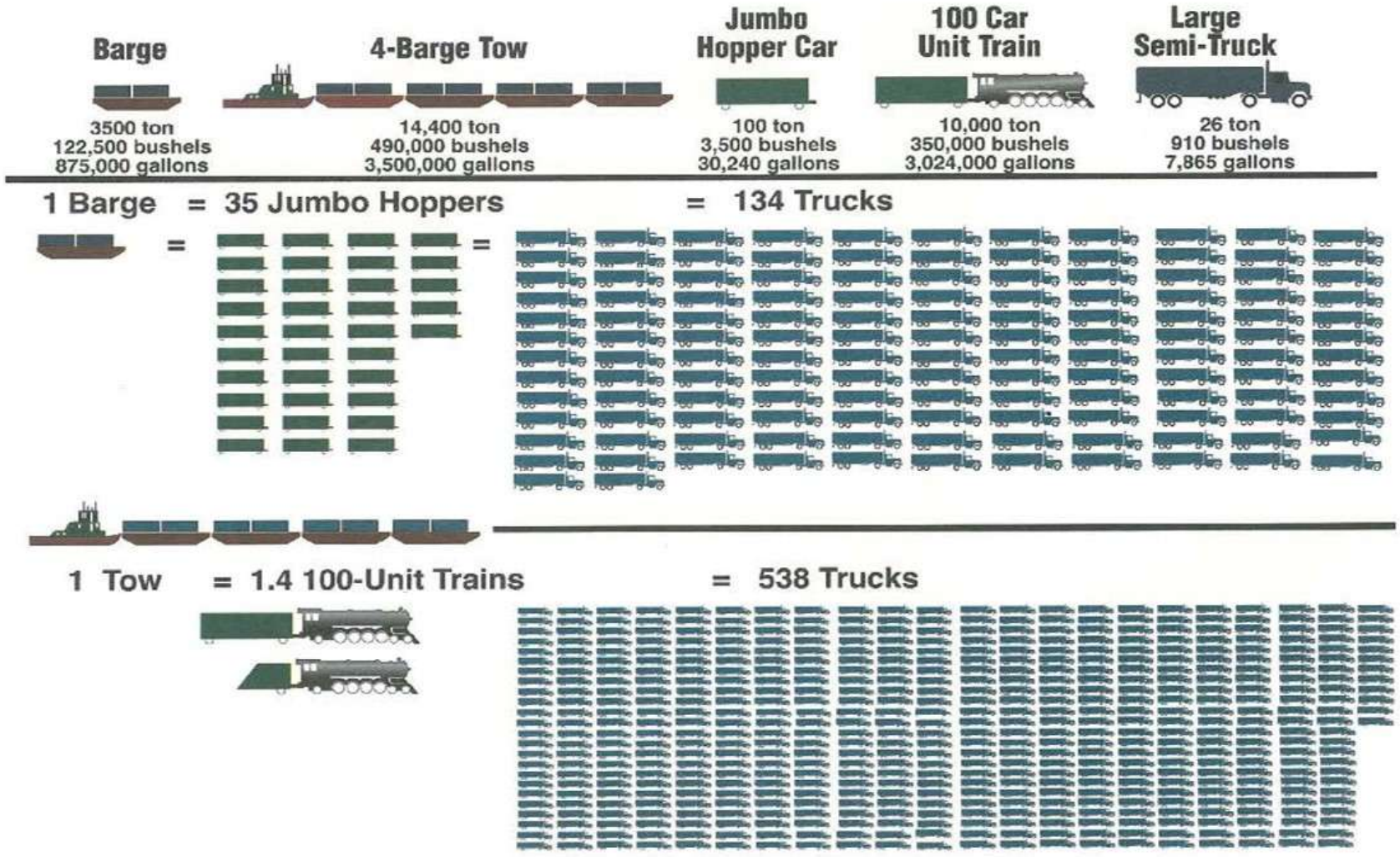
Lower Columbia River Channel

7 deep water ports on the Columbia: Portland, Vancouver, Columbia County (St. Helens), Woodland, Kalama, Longview & Astoria.

Lower Columbia River Channel

- 43-foot channel extends 105 miles inland
- Over 51 million tons of international trade in 2020
- At least $22 billion in cargo value
- 40,000 jobs depend on this trade
- *Source: Pacific NW Waterways Assoc.*

Columbia Snake River System



2026 Budget - $117 million

OPERATING AND CAPITAL

Revenue Generated

- 40% marine
- 29% industrial tenant leases
- 21% taxes
- 10% other (grants, etc.)

Tax Levy

- Port tax levy is $14.14 million. 20 cents per $1,000 property value.
- $106 per year for median home value of $529,000 in city of Vancouver.
- Cannot be used for operating costs / salaries – only payment of debt service on bonds (loans), (capital) new assets and/or repairing /improving assets, and environmental remediation.

Port of Vancouver

Port of Vancouver

Marine Operations

Diverse imports/exports include:

- Pulp
- Grains
- Petroleum products
- Chemicals (Sodium Hyd.)
- Mineral bulks
- Automobiles
- Wind turbines
- Steel
- Raw aluminum
- New – soda ash (glass, solar panels, computer screens, EV uses)

Trade Partners

92% EXPORTS & 8% IMPORTS

Top trading partners: South Korea, Japan, Philippines, Taiwan, Vietnam

Changing demographics:

- Population shrinking in Japan, South Korea, China
- India now the most populous nation on earth

River, Road, Rail

THE PORT'S LOCATION MAKES IT ATTRACTIVE TO CUSTOMERS

The port's location at the crossroads of ocean-bound and river shipping lanes, interstate highways and national rail lines is one of its strongest advantages.

- I-5 connects Canada to Mexico
- I-84 all points east
- Served by BNSF and Union Pacific rail lines
- Access to Portland International Airport

2025 Marine Exports

Marine Cargo Exports	2025
Total export cargo	7.4 Million MT
Wheat, corn, soybeans, sorghum exports	6.9 Million MT
Copper concentrate	109,000 MT
Jet fuel exports	48,000 MT
Scrap metal exports	273,800 MT
Bentonite Clay	52,600 MT

Top Export: Grain

- Grains are transported 60% by barge; 36% by train; 4% by truck
- Top destinations: Philippines, S. Korea, Thailand, Chile, China, Japan

- Columbia River #1 in U.S. wheat exports; #2 for corn & soy
- 11 states export through the Columbia Snake River System
- 11% of national wheat exports flow through the POV
- POV receives wheat, corn, sorghum, canola, soybeans for United Grain Corp.

2025 Marine Imports

Marine Cargo Imports	2025
Total import cargo	529,900 MT
Aluminum imports	50,400 MT
Steel imports (all types)	111,700 MT
Jet fuel imports	61,800 MT
Auto imports (75,300 Units)	112,900 MT
Sodium Hydroxide	191,200 MT

Industrial Operations

More than 50 private businesses call the port home

- Malt for brewing
- Baseboard heaters
- Food processing
- Cabinetry
- Metals and machinery
- Plastic molding
- Sand and gravel
- Prefabricated panels for building industry

Left: Western Partitions, Inc. and Nu-Tech Machining
Below: NW Packing Co.

Strategic Initiatives

- Development of a Soda Ash Facility at Berth 7 in conjunction with Vancouver Bulk Terminals – 3.2 million metric tons/year
- Involvement in the Interstate Bridge Replacement Project as an Executive Member

Strategic Initiatives

Development of Terminal 5

Strategic Initiatives

Developing layberths at Berths 13/14 and 17

Strategic Initiatives

Obtaining Port Infrastructure Development Program grant (MARAD) for Improvement of Berth 8

Strategic Initiatives

Received EPA Clean Ports grant for $22.5 million to purchase two electric mobile harbor cranes and electrify the Terminal 2, Berth 3 bull rail and Terminal 2 laydown yard

Sustainability Initiatives

- Implement Climate Action Plan
- Using renewable diesel
- Shore power berths 13/14 & 17
- Innovative stormwater management - Grattix system
- 10 more charging stations
- $22m EPA grant for two electric mobile harbor cranes
- Six EV pickup trucks, electric "gator," two EV vans, one EV car

Terminal 1

- Former home of Red Lion and Quay Restaurant
- Port developing 10 acres of prime riverfront land
- High visibility site from I-5
- Birthplace of the port

Birthplace of the port

Project Overview

Terminal 1 Progress

- ZoomInfo moved into new headquarters 2025
- Dock reconstruction continues
- 440 West Apartments opened 2026

Dock Replacement

- Reduced shading for predator fish
- Improved aquatic habitat
- Two remaining in-work windows
- $37.5 million funding 50% with tax increment funds and 50% with bond issuance

Public Market and More

- Public market: $47 million — funding with public/private partnerships and port funds
- Landscaping, Renaissance Trail, east end of property $15 million — reviewing funding options
- 30% design done for public market, advancing to 60% design

Questions?